



Samples not making it to the lab on time due to UPS or FedEx?

Introducing CBI's New Sample Pick-up Service

UPS and FedEx generally do a great job at getting packages to their destination on-time and undamaged. However, as FedEx and UPS have become more bogged down with overnight delivery of consumer merchandise, Next-Day deliveries of samples to the lab sometimes fail to arrive within hold time, invalidating the samples. In the case of chronic toxicity tests, when UPS or FedEx fails to get the second or third sample in the series to the lab on time, the tests need to be aborted and the facility is out the costs of sampling and shipping the previous samples. **Because the cost to ship a single cooler by overnight delivery ranges from about \$100 to \$350 this is not a trivial issue!**

To address this problem, we recently began a sample pick-up service with pick-up routes around Virginia, Maryland and DC. Service features include:

- We will pick up samples at costs significantly lower than FedEx or UPS, especially when large coolers for fish tests are involved.
- For facilities with multiple sites/outfalls discounts are available.
- Samples are typically picked up Tuesday, Wednesday and Friday. This allows facilities to collect composite samples from Monday-Tuesday, Tuesday-Wednesday and Thursday-Friday; thus there are no weekend set up of samplers.
- There is no need to hassle with filling out air bills, taping up coolers and getting them to a UPS or FedEx office. Our driver will pick up the coolers at your doorstep.
- The samples are guaranteed to get to our lab on time. Coolers will not be transported upside down, destroyed by forklifts, or bake in the sun on a hot tarmac; they will be hand delivered in a Coastal Bioanalysts' air-conditioned van. There is no need to worry about having to repeat sampling and testing due to lost, damaged or delayed shipments.

If you are interested in our toxicity testing and sample pick-up services, please either email us or give us a call at 804-694-8285. We will answer any questions you may have regarding our capabilities, services and sample pick-up routes. We can also send you a quote and get you on the pick-up schedule.